BUILDING THE ATTAINABLE HOUSE

ALIGNING DEVELOPMENT, MANUFACTURING AND CONSTRUCTION VALUE STREAM

Charlie Chupp, Founder & Chief Operating Officer Eric Schaefer, VP of Sales & Strategic Partnerships



FADING WEST







WHAT IS THE DIFFERENCE?

Affordable



Attainable





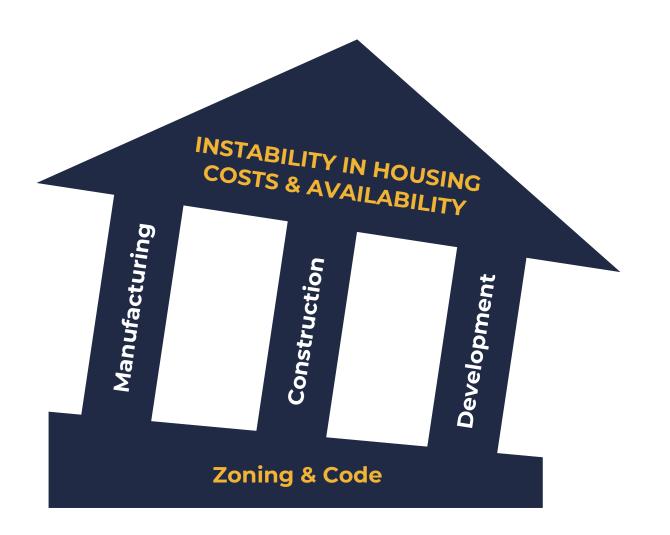
THE HOUSING PROBLEM







WHY A WEAK FOUNDATION?



- Zoning & Codes Requirements
- Volatile Labor
- Material Costs
- Leadership & Trade Pool Shrinking

Fragmented Industry



RESULTS

Critical Workforce Displaced

- Teachers
- Grocery Store Clerks
- Restaurant Workers
- Police & Fire Department Workers
- Nurses & EMTs

Vital community members cannot live in the cities and towns they serve



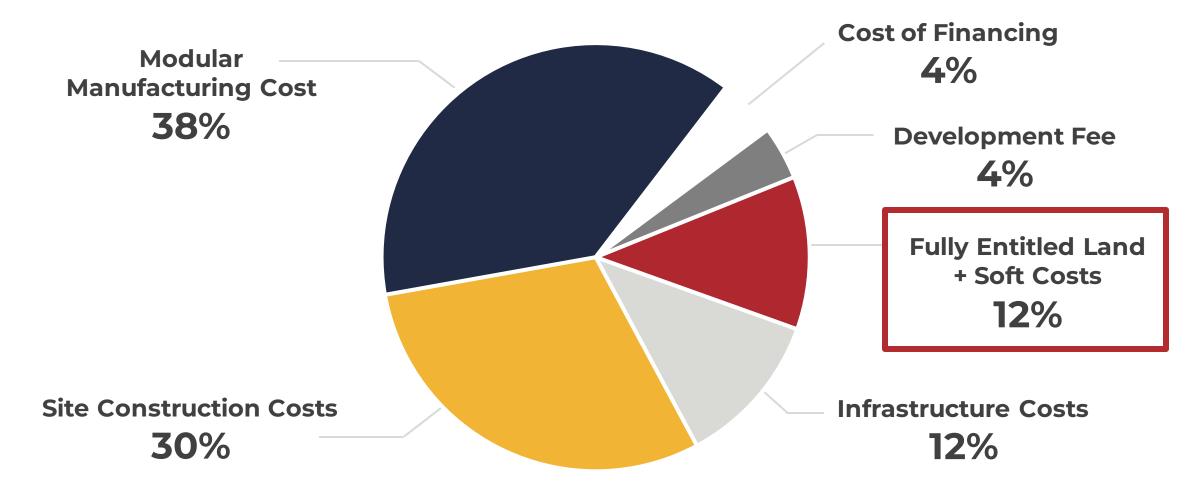






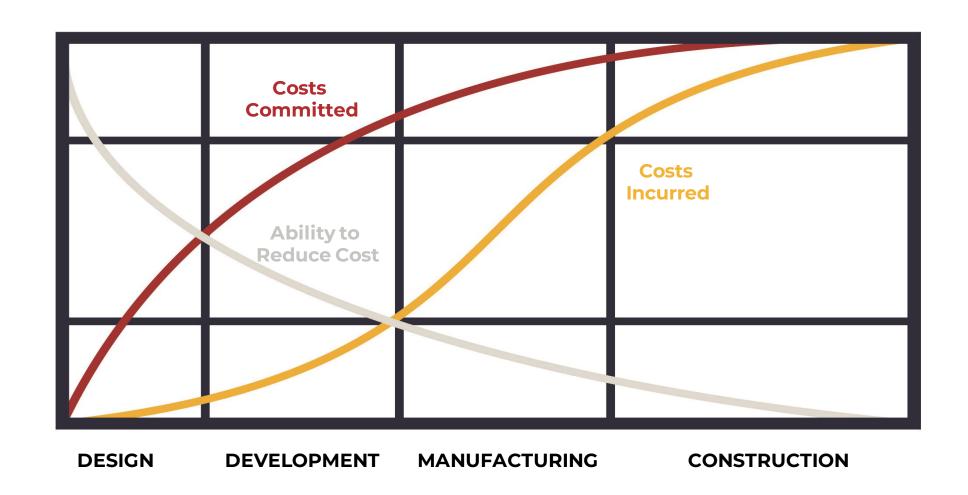


CONTRIBUTING FACTORS





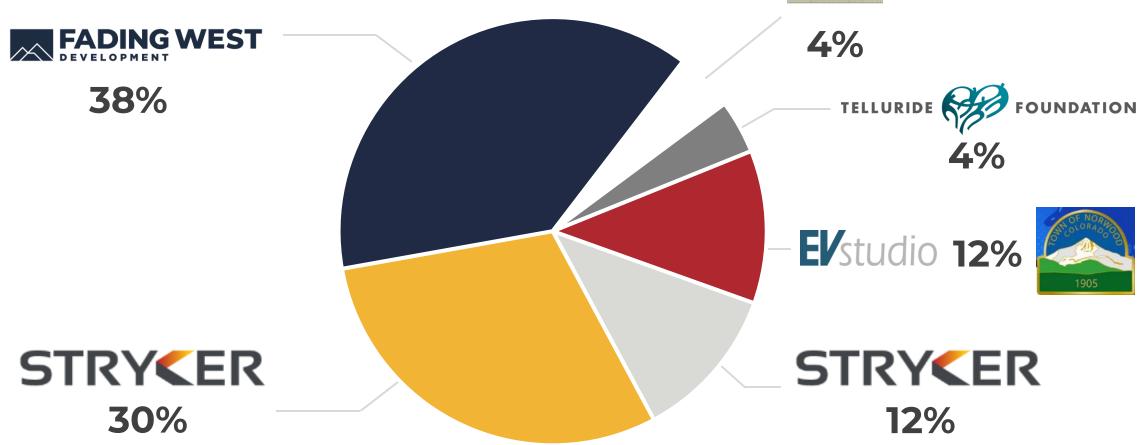
COSTS ARE COMMITTED EARLY





PROJECT EXAMPLE

Telluride Foundation





A SOLID FOUNDATION



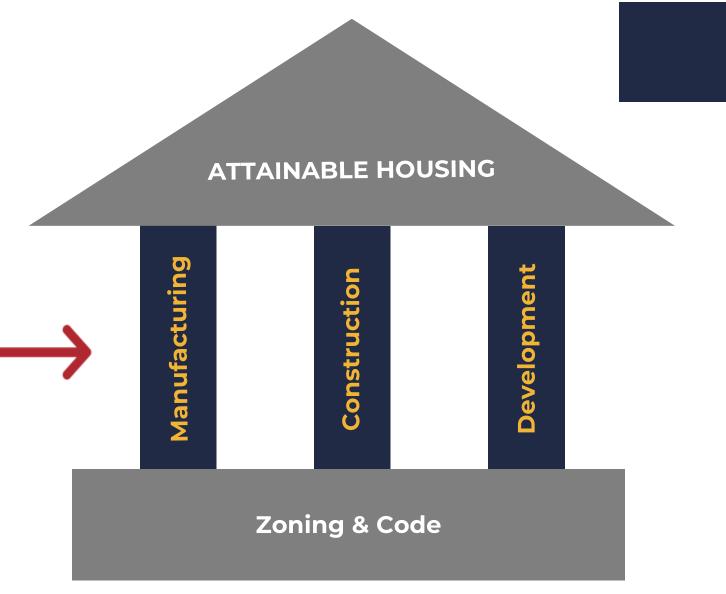
Influence



CONTROL

Manufacturization of Housing

- Design Simplification
- Manufacturing Efficiency
- Construction Optimization
- Radical Reduction of Part Numbers
- Development Process Standardization
- Vertical Integration
- Value Stream Thinking





INFLUENCE

Teamwork makes the dream work



- Entitlement Process
- Education & Understanding
- Zoning & Code
- Partnerships

Manufacturing

Construction

ATTAINABLE HOUSING

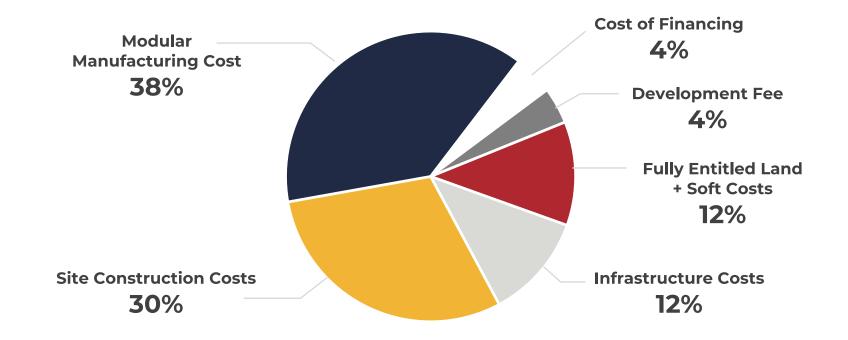
<u>Developmen</u>

Zoning & Code





ALIGNED AND OPTIMIZED



20-30% COST REDUCTION





scan the code to find us online

THANK YOU FOR YOUR TIME

